

UNITED STATES BANKRUPTCY COURT
FOR THE NORTHERN DISTRICT OF ALABAMA
Southern Division

FILED

02 JUL 15 PM 3:40
CLERK OF COURT
NORTHERN DISTRICT OF ALABAMA

-----X)	
In re:)	Case No.: 02-02771-BGC-11
SHOOK & FLETCHER INSULATION CO.,)	
)	
Debtor-in-Possession.)	Chapter 11
-----X)	

MOTION IN LIMINE

Travelers Casualty & Surety Company (“Travelers”), by and through its undersigned counsel, respectfully submits this motion seeking an Order excluding the testimony of Mr. Scott D. Gilbert. The grounds for this motion are set out below.

BACKGROUND

The Debtor, Shook & Fletcher Insulation Co. (“Shook”) has proffered one of its lawyers, Scott D. Gilbert, as its “expert” on a number of topics. All of the opinions that Mr. Gilbert has offered on these topics are, without exception, merely the conclusions of one of Shook’s lawyers as to the legal implications of Travelers conduct under the relevant insurance agreements and the Wellington Agreement. For example, at his deposition Mr. Gilbert offered his opinion on such matters as (i) the application of the Wellington Agreement to the facts at hand; (ii) the application of Section XX of the Wellington Agreement to the facts at hand; and (iii) the number of claims made against Shook that trigger Travelers alleged legal obligations pursuant to the Wellington Agreement. *See* Transcript of Deposition of Scott D. Gilbert (“Gilbert Dep.”), attached as Exhibit A, at 23, 24, 110-11. Each of these opinions is nothing

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more than the legal opinion of a lawyer (who also happens to be a lawyer for one of the parties) applying certain contracts to a certain set of facts.

At his deposition, Mr. Gilbert affirmed several times exactly what Travelers now asserts: that his “expert” opinions were nothing more than his opinions as a lawyer as to the legal implications of Travelers conduct. For example, after he had given his opinion that most of the claims against Shook trigger Travelers coverage obligations, Mr. Gilbert was asked whether there was “anything that you’ve just told me with respect to your opinion that is anything other than a legal opinion by a lawyer applying a contract to a certain set of facts?” Gilbert Dep. at 110-111. He responded that “[w]ith respect to pending cases where exposure periods are available, I think the answer is no . . .” *Id.* at 111. Shortly thereafter, Mr. Gilbert agreed that his opinion as to Travelers liability for future claims made against Shook “is a legal opinion and application of the Wellington Agreement, that’s all that is . . .” *Id.* at 112-113. Mr. Gilbert later described another of his opinions as “the application of the Wellington Agreement to these facts and also to the different Wellington carriers involved in this and the nonsignatories who had settled and who are not settled.” *Id.* at 117. Finally, toward the end of his deposition, Travelers again asked Mr. Gilbert with respect to his opinion on Travelers Section XX claim whether he was simply “setting forth a legal opinion with respect to the effect on the party’s contractual obligation from the breach by the other party in the contract?” *Id.* at 204. Mr. Gilbert again responded that “[i]n this particular case, yes.” *Id.*

Given these facts, Travelers would respectfully request that Mr. Gilbert be excluded from testifying and from offering any more “expert” opinions in these proceedings.

ARGUMENT

1. Experts may not testify as to the legal implications of conduct.

In the Eleventh Circuit and Alabama, the law is very clear that an expert witness may not testify as to the legal implications of conduct; “the court must be the . . . only source of law.” *Montgomery v. Aetna Cas. & Sur. Co.*, 898 F.2d 1537, 1541 (11th Cir. 1990) (applying Florida law) (citing Fed. R. Evid. 704) (holding that in an insured’s action against his fiduciary responsibility insurer, expert testimony that the insurer had a duty to hire tax counsel for its insured was a legal conclusion which should not have been admitted by the district court); *see also KW Plastics v. U.S. Can Co.*, 199 F.R.D. 687, 695 (M.D. Ala. 2000) (holding that an expert would not be allowed to testify as to the legal effects of a merger between two companies); *Strickland v. Royal Lubricant Co., Inc.*, 911 F. Supp. 1460, 1469 (M.D. Ala. 1995) (holding that an expert’s opinion that the absence of an instruction to wear a respirator renders a warning “inadequate” as that term is defined under Alabama law would not be admissible because it would constitute an attempt to instruct on the application of the law concerning a failure-to-warn claim and the legal implications of the defendant’s conduct); *Carrier Express, Inc. v. Home Indem. Co.*, 860 F. Supp. 1465, 1476 (N.D. Ala. 1994) (holding that an expert’s testimony in the form of “a dissertation of the law as it related to this case” was properly excluded because “[d]ecisions regarding questions of applicable law are the province of the court.”).

Lawyers like Mr. Gilbert are duty-bound by the ethical rules to zealously advocate their client’s position. Thus, it is impossible for Mr. Gilbert to be even remotely objective while acting as an “expert” in this matter and still fulfill his professional responsibilities to his client. It is for reasons such as these that lawyers are not allowed to serve as “expert witnesses” on behalf of their clients. If lawyers were allowed to testify as experts for

their own clients and offer their opinion that the other side owed money to their client, then surely the courts would be clogged with lawyers masquerading as experts and doing just that. But the Eleventh Circuit and Alabama clearly require lawyers to act only as advocates and to leave the expert testimony to others. There does not seem to be any real argument that Mr. Gilbert's testimony is anything more than his opinion as a lawyer for one of the parties as to the legal implications of Travelers conduct. As such, this testimony should be excluded.

2. Mr. Gilbert's testimony also is inadmissible because his expertise is based only on his experiences, and because he did not review all of the relevant data.

Mr. Gilbert's expert testimony fails for other reasons as well. In *Daubert v. Merrell Dow Pharmaceuticals, Inc.*, 509 U.S. 579, 592-95 (1993), the Supreme Court stressed that the trial judge must make "a preliminary assessment of whether the reasoning or methodology underlying the [expert's] testimony is scientifically valid and of whether that reasoning or methodology properly can be applied to the facts at issue," and that the "overarching subject [of the assessment] is the scientific validity – and thus the evidentiary relevance and reliability – of the principles that underlie a proposed submission." In *Kumho Tire Company, Ltd. v. Carmichael*, 526 U.S. 137, 152 (1999), the Court held that the *Daubert* standard applied to non-scientific expert testimony as well. Mr. Gilbert's testimony should be excluded under the principles set out in these two cases and the Eleventh Circuit cases applying them.

Mr. Gilbert testified that what separates his opinions from those of all the other lawyers in this case are his experiences as an insurance lawyer. *See, e.g.*, Gilbert Dep. at 21-22 ("I imagine what I would bring to the education of the court and I've brought in other cases and what differentiates me from most of the advocates involved in this is more than two decades of experience in dealing with these issues at every level . . ."). First, these experiences, however

extensive, are the experiences of a lifelong advocate for insurance policyholders. They accordingly make it impossible for Mr. Gilbert to be viewed as anything remotely like an objective expert when it comes to his offering opinions on the availability of insurance coverage for one of his policyholders. *See id* at 22 (“[I have] worked with and observed companies in Shook’s situation and companies in different situations, . . . [I have seen] the impact as it relates to the plaintiffs’ bar, with whom we are very, very familiar and with whom I probably have more of an established relationship than any other single lawyer dealing with insurance issues . . .”). Moreover, the Eleventh Circuit very recently noted that the Supreme Court has “made it clear that testimony based solely on the experience of an expert would not be admissible.” *Rider v. Sandoz Pharmaceuticals Corp.*, 2002 WL 1362182, at *3 (11th Cir. June 24, 2002) (citing *Kumho*, 526 U.S. at 157). The expert’s conclusions must be based on sound principles and the expert’s discipline itself must be a reliable one. *Rider*, 2002 WL 1362182, at *3. While Travelers does not question the reliability of lawyering as a profession, it cannot see how one lawyer’s experiences qualify him as more of an expert in contract interpretation and insurance law than all the other lawyers involved in this matter. Furthermore, given that the substance of an expert’s testimony has to address matters beyond the ken of the factfinder, Mr. Gilbert’s contractual interpretations of the relevant agreements are not helpful to this court because such interpretations obviously are not beyond its ken. *See, e.g., Maiz v. Virani*, 253 F.3d 641, 665 (11th Cir. 2001) (“[F]or expert testimony to be admissible . . . the proponent of the testimony must show that . . . the testimony assists the trier of fact, through the application of scientific, technical, or specialized expertise, to understand the evidence or to determine a fact in issue.”).¹

¹ Mr. Gilbert’s testimony as to the meaning of the Wellington Agreement is also inadmissible pursuant to the very terms of that Agreement, which provide that “[i]n any dispute involving the agreement or the appendices hereto no signatory shall introduce evidence of or

The advisory committee notes to Rule 702 also help clarify the trial court's role in evaluating testimony like Mr. Gilbert's, which is based "solely or primarily on experience." *KW Plastics v. U.S. Can Co.*, 131 F. Supp. 2d 1289, 1292 (M.D. Ala. 2001) (quoting Fed. R. Evid. 702 advisory committee notes). According to the committee:

If the witness is relying solely or primarily on experience, then the witness must explain how that experience is a sufficient basis for the opinion, and how that experience is reliably applied to the facts. The trial court's gatekeeping function requires more than simply taking the expert's word for it.

KW Plastics, 131 F. Supp. 2d at 1292 (quoting Fed. R. Evid. 702). As one court in the Middle District of Alabama recently stated, "the plain language of new Rule 702, as well as the advisory committee notes to the new Rule, makes it clear that the court is now *obliged* to screen expert testimony to ensure it stems from, not just a reliable methodology, but also a sufficient factual basis and reliable application of the methodology to the facts." *Rudd v. General Motors Corp.*, 127 F. Supp. 2d 1330, 1337 (M.D. Ala. 2001) (emphasis in original); *see also KW Plastics*, 131 F. Supp. 2d at 1293-94 (excluding the testimony of an expert who based his opinion only on his subjective beliefs and who did not consult the relevant documents because he "knew" his opinion to be correct).

Other than his experiences as a plaintiffs' insurance lawyer, Mr. Gilbert was unable to articulate with any degree of specificity what the unique basis for his conclusions regarding the legal implications of Travelers' conduct under the relevant agreements was. "This inability [makes] it next to impossible for the court to ascertain with any degree of confidence the reliability of [Mr. Gilbert's] method --- both in terms of the underlying data and in terms of

seek to compel testimony concerning any oral or written communication made prior to June 19, 1985 with respect to the negotiation and preparation of this agreement." *See Gilbert*. Dep. at 30-31.

its application.” *KW Plastics*, 131 F. Supp. 2d 1294 (quoting *Cayuga Indian Nation of N.Y. v. Pataki*, 83 F. Supp. 2d 318, 324-25 (N.D.N.Y. 2000) (excluding expert’s property appraisal that relied partially, but not wholly, upon an “intuitive approach.”)) Of course, Mr. Gilbert has read the contracts at question, but so have all of the other lawyers involved in this matter. Under the guidelines established by *Kumho Tire*, experts who can only claim experience as the factor that separates their opinion from those of other “experts” (if lawyers are to be considered experts) should have their testimony excluded.

Mr. Gilbert’s “expert” testimony also suffers from an extraordinarily inadequate factual basis. First, Travelers discovered at Mr. Gilbert’s deposition that many of the “facts” he used in formulating his expert opinions came from his partner, Richard Shore. As Mr. Gilbert admitted on several occasions, he relied on his partner Mr. Shore’s interpretation of much of the available data in these proceedings, and did not review this data himself. *See, e.g.*, Gilbert Dep. at 103-04 (“[My opinion is] based upon Mr. Shore’s representations to me of what he’s seen from the CCR in the way of claim information and data . . . Q: Have you looked at any of the data? A: Not yet. . . . Q: What data do you plan to look at? . . . [A:] I will find out from Mr. Shore what is available and make a judgment as to what I need to look at.”); 107 (“Q: So, what is the basis for your opinion as it’s set forth in 7(a) with respect to future claimants? A: My discussions with Mr. Shore, his representations to me based upon the data that he’s reviewed.”); 197-98 (“Q: What is that understanding [of Travelers Section XX claim] based upon? A: Based upon my discussions recently and over time on this issue with Richard Shore, who had been primarily responsible for handling the issue.”). Second, Mr. Gilbert admitted that he had not even reviewed (or had Mr. Shore review for him) all of the available and relevant data in this case. *See, e.g.*, Gilbert Dep. at 105 (“Q: You have not looked at any claim files I take it in

connection with this opinion? A: Not yet. Q: Have you seen or looked at any data runs from the CCR that contain projections of Shook's liabilities? A: Not that I recall.").

Mr. Gilbert also admitted to Travelers that he spent only around six to eight hours preparing his opinions in this case, and that Mr. Shore and Jayne Conroy (an attorney who represented Mr. Gilbert at his deposition) "had input" into his expert report. *See id.* at 19, 38 (Q: Approximately how many hours did you spend in preparing your opinions in this case? A: . . . Most recently probably six to eight hours."). Obviously, expert opinions are more reliable if the experts put more than six to eight hours into them and if these reports are formed after a full review of the pertinent facts. Courts do not give a lot of credence to expert reports that are drafted in one day and in large part by an expert's partners and attorneys, after the expert has had a few discussions with his law partner and glanced at some part of the relevant data. *See, e.g., KW Plastics*, 131 F. Supp. 2d at 1295 ("[I]t is [the expert's] failure to give more than fleeting thought to numerous matters that are relevant to [his report] that renders his testimony unreliable and irrelevant."); *Clark v. Takata Corp.*, 192 F.3d 750, 757 (7th Cir. 1999) ("An expert must 'substantiate his opinion; providing only an ultimate conclusion with no analysis is meaningless.'" (quotation omitted)); *Garay v. Missouri Pac. R.R. Co.*, 60 F. Supp. 2d 1168, 1172-73 (D. Kan. 1999) (excluding expert report that failed to consider various crucial pieces of evidence); *Lithuanian Commerce Corp. v. Sara Lee Hosiery*, 179 F.R.D. 450, 459-62 (D.N.J. 1998) (excluding the testimony of an expert who relied on the inaccurate statements of others and made several "dubious assumptions" when formulating his opinion). Mr. Gilbert's failure to review all the relevant information and his reliance on his discussions with his partners and his partner's review of a large part of the relevant information is yet another reason why his testimony should be excluded.

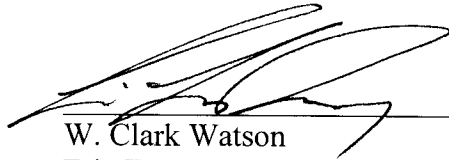
3. Mr. Gilbert's testimony should be excluded because he has not disclosed all the data he considered when reaching his opinions.

As Travelers recently filed Motion to Compel makes plain, Mr. Gilbert has not disclosed all of the data he considered when reaching his expert opinion. This is yet another reason why his testimony should be excluded. Alabama courts will exclude an expert's proffered testimony when the requirements of Fed. R. Civ. P. 26 are not strictly adhered to. *See, e.g., KW Plastics*, 131 F.Supp.2d at 1296 (excluding an expert's unjust enrichment calculations because "[a]t no time prior to the court's order, or in any of [the expert's] earlier three reports, or in any of [the party's] earlier pleadings, did [the party] seek to quantify damages on an unjust enrichment basis. . . . To allow [the expert] to testify as to unjust enrichment when he has never shown any prior inclination for doing so, would reward [the party] for its misdeeds and countenance an end-run around the Federal Rules of Civil Procedure and the orders of the court."); *Williams v. Roberts*, 202 F.R.D. 294, 296 (M.D. Ala. 2001) (strictly limiting testimony of experts and describing as "woefully inadequate" their cursory expert report, which contained very little elaboration and did not include the studies, materials, or test results relied upon by them).

CONCLUSION

WHEREFORE, Travelers respectfully requests that this Court enter an Order excluding the testimony of Scott D. Gilbert.

Respectfully Submitted this 15th day of July, 2002.



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CERTIFICATE OF SERVICE

I hereby certify that I have served a true and correct copy of the foregoing on

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by facsimile and/or by hand delivery and federal express on this the 15 day of July, 2002.



OF COUNSEL

EXHIBIT “A”

UNITED STATES BANKRUPTCY COURT
NORTHERN DISTRICT OF ALABAMA

-----X
In re :
: SHOOK & FLETCHER INSULATION CO.: No. 02-02771BGC11
: Debtor-in-Possession. :
-----X

Washington, D.C.

Wednesday, July 3, 2002

Deposition of

SCOTT D. GILBERT

a witness, called for examination by counsel
for Travelers Casualty and Surety Company,
pursuant to notice and agreement of counsel,
beginning at approximately 10:00 a.m. at the
law offices of Gilbert Heintz & Randolph,
L.L.P., 1100 New York Avenue, Northwest,
Washington, D.C., before Shari R. Broussard
of Beta Reporting & Videography Services,
notary public in and for the District of
Columbia, when present on behalf of the
respective parties:

BETA

CERTIFICATE OF NOTARY PUBLIC

DISTRICT OF COLUMBIA

I, Shari R. Broussard, the officer before whom the foregoing deposition was taken, do hereby certify that the witness whose testimony appears in the foregoing deposition was duly sworn; that the foregoing transcript is true and accurate record of the testimony given by the said witness.

I further certify that I am not related to any of the parties to the action by blood or marriage and I am in no way interested in the outcome of this matter.

Shari R. Broussard

My Commission Expires:

July 14, 2005

1 if it had merit to it, is miniscule in
2 comparison to Travelers' actual liability in
3 this case and with that in mind discussed
4 the different subjects that I might be
5 prepared to testify about. This report was
6 then prepared on the basis of those
7 discussions.

8 Q Who prepared the report?

9 A I believe that Ms. Conroy had
10 input into it, Richard Shore had input into
11 it, I don't know if other individuals edited
12 it or not. I had input into it and reviewed
13 it and was comfortable with it and signed
14 it.

15 Q Who was the principal drafter?

16 A I don't know. At our firm people
17 do things and they give them to me and I
18 review them and if I'm comfortable with
19 them, I sign them.

20 Q You were not the principal
21 drafter?

22 A No.

1 testimony as an expert?

2 A Other than the purpose being to
3 educate the court, no.

4 Q What is your understanding of the
5 purpose of your testimony as an expert?

6 A I've answered that already.

7 Q To educate the court?

8 A To educate the court about these
9 issues and the potential magnitude and scope
10 of Travelers' liability to Shook under its
11 policies, the Wellington Agreement and the
12 law.

13 Q Now, is there any aspect of your
14 testimony that you intend to provide to
15 educate the court that could not be
16 presented by a legal advocate representing
17 Shook as an attorney in the courtroom?

18 A Certainly or I wouldn't be doing
19 this.

20 Q What are those things?

21 A I imagine what I would bring to
22 the education of the court and I've brought

1 in other cases and what differentiates me
2 from most of the advocates involved in this
3 is more than two decades of experience in
4 dealing with these issues at every level,
5 having worked with and observed companies in
6 Shook's situation and companies in different
7 situations, having worked with Travelers
8 during that entire period, being very
9 familiar with Travelers' approach to the
10 position Travelers has taken in various
11 litigations and in other matters, dealing
12 with the application of the Wellington
13 Agreement, which I negotiated and wrote, the
14 effect on Shook & Fletcher, what's happening
15 in the tort system where there's no other
16 single individual more involved with
17 asbestos than I, the impact as it relates to
18 the plaintiffs' bar, with whom we are very,
19 very familiar and with whom I probably have
20 more of an established relationship than any
21 other single lawyer dealing with insurance
22 issues, and I think it's that -- that

1 breadth and richness that would assist the
2 court in this regard in understanding fully
3 the kinds of issues that we're discussing
4 here.

5 Obviously if I believed that I
6 would simply be repeating what would be
7 written in a brief or argued by a partner,
8 this would be an utter waste of my time and
9 the court's time and I have no interest in
10 doing either of those.

11 Q We'll go through opinion by
12 opinion, but that was very helpful. I
13 appreciate it.

14 Will some of your opinions include
15 your opinion on the application of a
16 contract, the Wellington Agreement, to the
17 situation presented in this case?

18 A Yes.

19 Q Will some of your opinions include
20 the application of a series of contracts,
21 the Aetna/Travelers policies, to the
22 situation presented in this case?

1 A Yes.

2 Q Particularly with respect to
3 Section 20, will your opinions include your
4 opinion as to the application of Section 20
5 of the Wellington Agreement to the situation
6 presented in this case?

7 A Yes.

8 Q Now, you're familiar with the firm
9 Simpson Thatcher; is that right?

10 A Yes.

11 Q You're familiar with an individual
12 by the name of Barry Ostrager?

13 A Is he that little red-headed guy?

14 Q Do you remember dealing with him
15 over the years?

16 A Oh, yes.

17 Q Do you have an opinion of his
18 ability as an insurance coverage lawyer?

19 A Yes.

20 Q What is your opinion?

21 A I think he is a very zealous
22 advocate for his client.

1 identification.)

2 BY MR. ROCAP:

3 Q Let's look at page 15,
4 Section 22.1.

5 A Okay.

6 Q In the middle of Section 1 it
7 says, "In any dispute involving the
8 agreement or the appendices hereto no
9 signatory shall introduce evidence of or
10 seek to compel testimony concerning any oral
11 or written communication made prior to
12 June 19, 1985 with respect to the
13 negotiation and preparation of this
14 agreement."

15 Now, first of all, is Shook the
16 signatory to the Wellington Agreement?

17 A Yes.

18 Q Does Shook intend to abide by that
19 obligation?

20 A My understanding is that Shook has
21 and will continue to abide by all of its
22 obligations under the Wellington Agreement.

1 Q Is any part of your testimony
2 going to include any oral or written
3 communication made prior to June 19, 1985
4 with respect to the negotiation and
5 preparation of the agreement?

6 A I've already answered your
7 question. I haven't decided that.

8 Q Well, if you decided yes, would
9 that be a violation of this term?

10 A If my testimony is being compelled
11 by you, it would be a violation and if Shook
12 was introducing evidence, it would be a
13 violation.

14 Again, if you go back and look at
15 the different judges who have considered
16 this issue, there are questions about the
17 breadth of what an oral or written
18 communication concerning negotiation and
19 preparation is and it's been substantively
20 debated and it's been ruled upon.

21 As you well know, I mean there
22 have been a lot of disputes about this and

1 particularly if he's relying upon them.

2 MS. CONROY: That may clear up a
3 lot.

4 MR. ROCAP: Yes. You would be
5 surprised.

6 THE WITNESS: Can we go off the
7 record for a second?

8 MR. ROCAP: Sure.

9 (Discussion off the record)

10 BY MR. ROCAP:

11 Q Approximately how many hours did
12 you spend in preparing your opinions in this
13 case?

14 A How many hours are there in 22
15 years? I couldn't multiply that high. Most
16 recently probably six to eight hours.

17 Q Okay.

18 A That's the difference between an
19 expert and an advocate.

20 Q Now, you are, as I mentioned
21 before or asked you before and you verified
22 that Gilbert Heintz is, in fact,

1 opinion?

2 A I'm relying on my understanding of
3 the Wellington Agreement and my
4 understanding from discussing this with
5 colleagues who were very familiar with
6 the -- the exposure periods of the Shook
7 claims, that a very, very, high percentage,
8 and I don't know the precise percentage, of
9 the claims would have an exposure period
10 under Wellington that overlaps with the
11 Travelers coverage.

12 Q When you say it's based on your
13 discussions with colleagues, what do you
14 mean?

15 A Richard Shore and others.

16 Q I see. So your opinion is based
17 upon Mr. Shore telling you that this is
18 correct?

19 MS. CONROY: Object to the form.

20 THE WITNESS: It's based upon
21 Mr. Shore's representations to me of what
22 he's seen from the CCR in the way of claim

1 information and data and what people have
2 looked at in terms of the potential exposure
3 of Travelers vis-a-vis the Wellington
4 triggers.

5 BY MR. ROCAP:

6 Q Have you looked at any of that
7 data?

8 A Not yet.

9 Q Do you plan to?

10 A Yes.

11 Q What data do you plan to look at?

12 A I will sit down with Mr. Shore and
13 determine where the data is most readily
14 available and take a look at it.

15 Q So you'll look at what Mr. Shore
16 asks you to look at?

17 A No, I will find out from Mr. Shore
18 what's is available and make a judgment as
19 to what I need to look at.

20 Q Again, we'd make a request that,
21 since that has not been done in connection
22 with the expert report, that we be told if

1 and when that determination has been made so
2 we can reopen the deposition.

3 You have not looked at any claim
4 files I take it in connection with this
5 opinion?

6 A Not yet.

7 Q Have you seen or looked at any
8 data runs from the CCR that contain
9 projections of Shook's liabilities?

10 A Not that I recall.

11 Q Have you seen or looked at any
12 data runs or any other information that
13 would inform your opinion with respect to
14 future claims?

15 A I've looked at Wellington in
16 connection with settlement negotiations with
17 Travelers, but I don't remember what they
18 were.

19 Q Is there any projection that
20 you're aware of as to the likely exposure
21 demographics for future claimants?

22 A Again, other than in the context

1 know.

2 Q Have you asked that question of
3 Shook?

4 A I have not personally, no.

5 Q So what is the basis for your
6 opinion as it's set forth in 7(a) with
7 respect to future claimants?

8 A My discussions with Mr. Shore, his
9 representations to me based upon the data
10 that he's reviewed.

11 Q Has he told you that he's reviewed
12 any data with respect to future claimants?

13 A I know that Mr. Shore put together
14 a brief analysis and I think maybe he used
15 consultants in doing that for purposes of
16 settlement with Travelers, which I referred
17 to already, and beyond that I don't know.

18 Q Did that relate to future
19 claimants?

20 A Yes. It was a really big number
21 if I remember.

22 Q If it came from Richard, I'm sure

1 likely exposure demographic for future
2 claimants is?

3 A I think it depends in part on what
4 form the bankruptcy plan takes, what the
5 claims procedures look like and what else is
6 happening in the tort system at the time.
7 All of those things are factors. All I can
8 tell you is that every study I've ever seen
9 on asbestos has turned out to be low in
10 terms of potential liability of any company.

11 Q I'm just --

12 A But I don't -- I wouldn't begin to
13 speculate.

14 Q Is there anything else that you're
15 relying upon for this first opinion that,
16 "Most, if not all, of the debtors
17 asbestos-related bodily injury
18 claims 'trigger' the coverage obligations of
19 one or more of the Travelers policies"?

20 A No.

21 Q Now, is there anything that you've
22 just told me with respect to your opinion

1 that is anything other than a legal opinion
2 by a lawyer applying a contract to a certain
3 set of facts?

4 A With respect to pending cases
5 where exposure periods are available, I
6 think the answer is no, but you and I would
7 probably agree on what cases trigger
8 Travelers under the Wellington Agreement.

9 Q Scary thought.

10 A With respect to the -- with
11 respect to the future, I think in looking at
12 the data, judging its credibility, being
13 able to compare it with what has happened to
14 other companies in similar or different
15 circumstances and then making judgments
16 about what could happen down the road, I
17 think that that is different than a lawyer
18 simply opining as to the application of a
19 contract with a set of facts.

20 Q Does the last part of your answer
21 refer to the likely exposure demographic
22 that you expect to see for future claimants?

1 A I think the -- I think the issue
2 is going to be, in terms of a UNR outcome,
3 how one makes a judgment as to what the
4 liability is that's ultimately transferred.
5 Now, as a matter of insurance law, we don't
6 need to make that judgment sitting here, I
7 mean, and we don't need to debate what the
8 future claims would look like because my
9 view is that, you know, Travelers has a
10 substantial obligation based on pending
11 cases that warrants its interest claim,
12 putting future claims aside, and that its
13 future liability is likely to be
14 substantial, but we don't need to agree or
15 disagree on what that is because Travelers'
16 obligation is a continuing obligation under
17 the policies. I think my view on occurrence
18 is correct, Travelers will pay indefinitely,
19 as long as there are future cases, up to the
20 amounts it's obligated to pay under its
21 policies regardless of which statistician is
22 correct. So --

1 Q Well, your answer there is that is
2 your legal opinion of the way the policies
3 work; is that right, what you just told me?

4 A My opinion of the way the policies
5 work pursuant to Wellington Agreement, which
6 I've got to say, I mean, I believe is a
7 fairly noncontroversial issue. I think
8 any -- I will tell you anybody substantially
9 involved in Wellington who has the exposure
10 periods for the claims and could look at the
11 Travelers' coverage chart would be able to
12 look at how many of those claims triggered
13 the Travelers policies.

14 Q That is a legal opinion and
15 application of the Wellington Agreement,
16 that's all that is; is that right?

17 A Yeah, I viewed this less as an
18 opinion and more as a statement of fact.

19 Q I see.

20 A It's a factual predicate.

21 Q Right, and that's my question. It
22 goes to the factual predicate. My question

1 I think that the -- some of the analyses
2 that were done were done by people I would
3 consider to be competent in that area.

4 Q Those are the studies that we're
5 going to have produced I take it.

6 A That you requested.

7 Q Okay.

8 A But, again, my view is it is what
9 it is.

10 Q Now, let's look at the last two
11 sentences of 7(a).

12 A Yes.

13 Q Just read those to yourself, if
14 you will.

15 A Yes.

16 Q First of all, is that simply a
17 statement of your opinion as to the terms of
18 the Wellington Agreement?

19 A It's my opinion of the application
20 of the Wellington Agreement to these facts
21 and also to the different Wellington
22 carriers involved in this and the

1 remember in what respect, Jim, if that
2 was -- if it was an expert or factual or how
3 it was limited, so that would be the one
4 that comes to mind. Otherwise, I'm not
5 aware of a situation where it's actually
6 been limited in any way.

7 Q Let's move on to the Section XX
8 interest claim, which is paragraph (e) of
9 section 7 of your report. You state in the
10 first sentence, "With respect to Travelers'
11 claim against the debtor for interest under
12 Section XX of the Wellington Agreement, it
13 is my understanding that Travelers never has
14 fully articulated the basis for its claim or
15 actively pursued it." I take it that's not
16 a statement of an opinion, that is a
17 statement of an understanding?

18 A Correct.

19 Q What is that understanding based
20 upon?

21 A Based upon my discussions recently
22 and over time on this issue with Richard

1 Shore, who had been primarily responsible
2 for handling the issue.

3 Q What has Richard told you that has
4 led you to this understanding?

5 A That while Travelers has made a
6 claim for approximately \$2 million in
7 interest, Travelers has never explained the
8 basis on which it calculated that interest
9 or why it thinks that interest is due and
10 has never actively pursued it. I think the
11 suit has been pending for a long time and,
12 you know, but for what else is going on, our
13 expectation was we wouldn't see it again, so
14 it's been dormant for a long time.

15 Q Is it your understanding that the
16 Section XX interest claim was a subject of
17 settlement negotiations between the parties
18 from early 2000 until June of 2001?

19 A I don't remember expressly, but
20 now that you mention it, I would expect it
21 was part of that deal.

22 Q Do you have an opinion as to the

1 breach?

2 A Not that comes to mind, no. I'm
3 sure there were.

4 Q Well, what is your --

5 A I'm kidding.

6 Q The term "fundamental breach" is
7 in your opinion. I just want to make sure
8 I've got it all here.

9 A It's the Section XX breach, yes.

10 Q Now, are you in this particular
11 sentence setting forth a legal opinion with
12 respect to the effect on the party's
13 contractual obligation from the breach by
14 the other party in the contract?

15 A In this --

16 MS. CONROY: What sentence is
17 that?

18 MR. ROCAP: The sentence that
19 begins, "Moreover."

20 THE WITNESS: In this particular
21 case, yes.

22 BY MR. ROCAP: